



## First Quarter 2014 Newsletter

### What's "UP" in Wytheville?

#### WORKSHOPS

##### iPad Specifics for Business / March 11

- iCloud vs. DropBox
- Organizing & syncing photos
- iPad operating tips & tricks
- Enhanced keyboard functions
- Plus much more!

##### Technology in Business / April 15

- Learn how today's innovative technologies can help your business become more efficient, productive and profitable.
- Perfect for small businesses and organizations who are struggling to incorporate technology into their day to day operations.
- Learn about mobile and social media marketing, cloud storage, mobile credit card processing, and equipment like smart phones and tablets to increase productivity.

##### Apps for Business / May 6

- This unique workshop will cover how to use built-in apps as well as add on apps to perform everyday and business functions with your smart phone or tablet.
- Discover apps that can turn your device into an indispensable workplace tool.
- The workshop is designed for professionals who want to use their tablet or smart phone more effectively for business applications.

**Registration Required:** call 276.223.3365

or online at [vastartup.org/register](http://vastartup.org/register)

**Time:** 9 - 11:30am

**Where:** WCC, Grayson Hall, Rm 219

**Cost:** ALL FREE



The Wytheville-Wythe-Bland Chamber of Commerce is proud to announce that Sarah Pardue has joined the Chamber Staff as the Administrative Assistant. Sarah is a graduate of Graham High School and Bluefield State College with an Associate Degree in Marketing. Through her previous employment at Black Bear Harley-Davidson (H-D of Wytheville) as the Marketing Manager, Sarah has worked with the chamber and local charities in years past. Also, from her experience as a licensed Independent Agent with AFLAC, she has also worked with many of our local businesses. Sarah started with the Chamber January 6 and is excited to begin her journey in a new capacity to serve the counties of Wythe and Bland and the surrounding areas.

Let **Smokey's BBQ** be part of  
your **Special Function**

We Cater **Formal to Casual**

Call today to discuss your catering needs.



**276-228-9014**

# SAVE THE DATES!

## Chamber BOB – Business Over Brunch – March 6

11:30 am - 1 pm. Wytheville. \$5 pp. Reservations required.  
Great networking opportunity with other businesses.

[chamber@wytheville.org](mailto:chamber@wytheville.org)

## Administrative Professional's Day Luncheon - April 23

Wohlfahrt Haus Dinner Theatre, 170 Malin Dr., Wytheville.  
11 am: Registration 11:30 am - 1 pm

## Chamber EXPO - May 5

Wytheville Meeting Center. 333 Community Blvd.  
Open to the public. Free general admission.

## Wythe-Bland Young Professionals Midweek Mixer – March 12, April 9 & May 14

6 pm. Wohlfahrt Haus Lounge, 170 Malin Dr., Wytheville.  
Anyone between the ages of 21-40, that is interested in networking,  
we welcome you!

## Unemployment Rates

August 2013

LOCATION	RATE
Bland	5.8%
Carroll	5.9%
Grayson	6.4%
Pulaski	6.6%
Smyth	8.2%
Wythe	6.4%
Galax City	8.5%
Virginia	5.6% (Oct. '13)
U.S.	7.3% (Oct. '13)

Information provided by the Virginia  
Employment Commission. For more  
information, contact the VEC:

[www.vec.state.va.us](http://www.vec.state.va.us) or 276.228.4051

# MEMBER THE BOARD

## 2014 Wytheville-Wythe-Bland Chamber of Commerce Board of Directors & Staff:

Dale M. Clark, President  
Wythe County Community Hospital

Tony E. Pickett, Vice President  
Pepsi Bottling Company

Herbert "Herb" C. Grant, Secretary  
ABB, Inc.

Deborah "Debbie" B. Beck, Treasurer  
BB & T

Thomas "Mitch" M. Anders  
United Country - Anders Realty

W. Lee Brannon  
Wythe County Schools

Matthew J. Clarke  
Schaffner - MTC Transformers

Daniel "Dan" P. Delp  
Jones, Adams & Delp PC

Scot S. Farthing  
County of Wythe

Amie D. Harden  
Grayson National Bank

Timothy "Tim" D. Havens  
New York Life Insurance Company

Lorri M. Huffard  
Wytheville Community College

Michael S. James  
Town of Rural Retreat

Gary E. Jeffrey  
Virginia Tourism Corp.

Judy G. Lefler  
Wythe Eye Associates

Ellen M. Reynolds  
Beagle Ridge Herb Farm

A. Hunter Wilson  
The Lane Group, Inc.

Eric R. Workman  
County of Bland

### Staff:

Jennifer W. Atwell,  
Executive Director

Sarah E. Pardue,  
Administrative Assistant

## Here's what happens when you "Shop Local"

**1. More of your money will be kept in your local economy:** Spend \$100 at a locally owned business & \$68 stays in the community. Spend that same \$100 at a national chain & only \$43 stays in the community.\*

**2. You embrace what makes your community unique:** You wouldn't want your house to look like everyone else's so why would you want your community to look that way?

**3. You create local jobs:** Local businesses are better at creating higher-paying jobs. Shop locally & help create jobs for teachers, firemen, police officers, and many others.

**4. You help the environment:** Locally owned businesses uses less fuel for transporting their goods.

**5. You nurture community:** You know each other. Studies show that local businesses donate to community causes at more than twice the rate of chains.

**6. You conserve your tax dollars:** Spending locally ensures that your sales taxes are reinvested in your community!

**7. You create more choice:** Local businesses carry a wider array of unique products because they buy for their own individual markets.

**8. You took advantage of their expertise:** You are their friends and neighbors. They're passionate about what they do. Why not take advantage of it?

**9. You invested in entrepreneurship:** Creativity and entrepreneurship are what the American economy is founded upon. Nurturing local business ensures a strong community.

**10. You made your community a destination:** The more interesting and unique you community, the more we will attract new neighbors, visitors and guests. This benefits everyone!

\*Source: *Civic Economics – Andersonville Study of Retail Economics.*

- See more at: <http://www.independentwestand.org/what-happens-when-you-shop-local/#sthash.ahJpwaVP.dpuf>

## Agriculture Committee

By Betty Munsey

The Ag Task Force is a vital part of the Chamber of Commerce's mission of serving and promoting the entire business community. Nineteen members from various sectors of the agriculture community meet twice a year or as needed to consider important issues and programs occurring in our area. The most recent meeting focused on marketing opportunities for local growers; promoting agriculture through local museums, special interest programs, newspapers, and radio programs; and beautification projects of the Master Gardeners program. Reports from various agencies involved with agriculture were received including VA Cooperative Extension, Soil and Water Conservation, VDACS, Farm Credit, and Farm Bureau. The group is excited about the possibility of a Regional Ag Expo Center and the opportunities it will provide not only to the farming community but to the total region.

# An *EXTRA* "thanks" to our *110%* Supporters

Amcor Rigid Plastics	Grubb Funeral Home	Schaffner MTC
Anders Realty - United Country	Guyann Furniture	Short Way Real Estate
Dr. Walter Barton	H.R. Alliance, LLC	Southwest Specialty Heat Treat, Inc.
Beagle Ridge Herb Farm	Hampton Inn	State Farm Insurance - Jack King
Bob Huff Chevrolet-Buick-GMC	Highland Funeral Service Bland	State Farm Insurance - Tommy Hundley
Building & Design	Horizon Medical Equipment	StellarOne
Campbell, Throckmorton, Copenhaver	Huff Ford-Subaru, Inc.	Faye Sutherland
Camrett Logistics, Inc.	Hurt & Proffitt, Inc.	Tokyo Japanese Seafood & Steakhouse
Choice Directory	Interstate Total Retail Solutions, LLC	UPS Store
Community Animal Clinic	Cecil & Seawillow Jackson	Wyatt Insurance Agency
Coperion Corporation	Kathryn Hagwood, PC	Wythe County Community Hospital
Counts Drug Co., Inc.	Mountain Sky Properties	Wythe County Real Estate, LLC
Debra's Catering	National Bank	Wythe County Schools
William & Rita Dixon	New Century Title & Settlement Agency	Wytheville Golf Club
Edward Jones, Ed Clyburn	New River Trail State Park	Wytheville KOA
Edward Jones Invest., David Macpherson	Pascor Atlantic	Wytheville Moose Lodge
First Bank & Trust	Queens Knob Custom Builders	Wytheville Office Supply, Inc.
First Century Bank	Recycle West Virginia	Wytheville Redevelopment & Housing
Flooring & Décor Connection	Risk Solutions, Insurance	Wytheville Rotary Club
Fowlkes Machine Co. Inc.	Salem Stone Corp.	

## Wythe/Bland Substance Abuse Coalition

The Wythe/Bland Substance Abuse Coalition is a group of concerned citizens representing various sectors of the community in the mission to prevent and reduce substance use and abuse among the citizens of Wythe and Bland Counties by focusing on youth, adults and families. This mission is accomplished by utilizing the systems of care approach, including: prevention, education, recovery and re-entry resources. Prevention is implemented through such programs as the "Reality Store" held at local middle schools. Education is accomplished through programs such as the "Thinking for a Change Program" that targets outcomes in developing cognitive restructuring skills, social skills and problem solving skills. In September 2013 a Community Resource Fair was held to increase the awareness of resources for citizens to gather information that could be helpful in their re-entering society as they work to rebuild their lives. The impacts of these issues affect all aspects of our community; from the strain on our government and school systems, to individual owners and families. Everyone is invited to join the Coalition on the first Monday of every month at 4pm at:

Mount Rogers / Community Services Board / Administrative Office / 770 W. Ridge Rd. / Wytheville / 276.223.3200

<p>February</p>  <p><b>Canned Food Month</b></p> <p>Do a good deed:        Make a "canned food" donation        to your local food pantry</p>	<p>March</p>  <p><b>National Craft Month</b></p> <p>Pick up a new hobby        &amp;        make something</p>	<p>April</p>  <p><b>National Humor Month</b>        &amp;  <b>Stress Awareness Month</b></p> <p>Ironic, isn't it?        Have a good laugh &amp; chill out!</p>
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**CHAMBER OF COMMERCE HOURS**  
 150 E. Monroe St., Wytheville  
 Monday - Friday, 8 am - 5 pm  
*The office will be CLOSED Monday, February 17th in observance of Presidents' Day.*

Aaron's  
276.625.7213 (Rent to Own)  
ABB  
276.688.3325 (Industry)  
Acrylife, Inc.  
276.228.6704 (Industry)  
Advanta Clean of SW VA  
276.620.9595 (Services)  
AJS Law  
276.228.0944 (Attorneys)  
**Amtcor Rigid Plastics**  
**276.625.8000 (Industry)**  
**Anders Realty - United Country**  
**276.228.3242 (Real Estate)**  
Appalachian Cast Products  
276.228.5441 (Industry)  
\*At Work Personnel Service  
276.335.2080 (Staffing)  
Atmos Energy Corporation  
540.605.0315 (Utilities)  
Atsumi Car Equipment, Inc.  
276.228.1139 (Industry)  
\*Automotive Connection 2  
276.228.2279 (Automotive)  
Baker, Donelson, Bearman,  
Caldwell & Berkowitz, PC  
423.928.0181 (Attorneys)  
Barnett Funeral Home  
276.228.3121 (Services)  
**Beagle Ridge Herb Farm**  
**276.621.4511 (Attractions)**  
Bland Co. Historical Society  
276.688.0088 (Clubs & Associations)  
Blue Ridge Chiropractic  
276.227.0414 (Healthcare)  
Blue Ridge Family Medicine  
276.686.4007 (Healthcare)  
Blue Ridge Nissan  
276.228.8621 (Automotive)  
**Bob Huff Chevrolet-Buick-GMC**  
**276.228.2131 (Automotive)**  
Bojangles  
276.223.0050 (Restaurant)  
Bowles Law Office  
276.228.1000 (Attorneys)  
**Building & Design**  
**276.228.4851 (Contractors)**  
C.J.'s Pizza  
276.228.8448 (Restaurant)  
**Campbell, Throckmorton, Copenhaver DDS**  
**276.228.3361 (Healthcare)**  
**Camrett Logistics, Inc.**  
**276.625.8100 (Industry)**  
Cary Street Partners Holdings  
276.628.2814 (Financial)  
Cassell & Crewe, PC  
276.228.5566 (Attorneys)  
Century Link  
276.228.8101 (Utilities)  
Cheryl Shaver - Mary Kay Cosmetics  
276.620.7207 (Health/Beauty)  
**Choice Directory**  
**800.696.3670 (Publishers)**  
Citizens  
540.745.9544 (Utilities)  
Classic Home & Farms  
276.625.0525 (Real Estate)  
Cline's Body Shop, LLC  
276.228.3881 (Automotive)  
Cochran Industries  
276.637.3021 (Industry)  
Coldwell Banker - Select Real Estate  
276.228.2030 (Real Estate)  
Comfort Inn - Ft. Chiswell  
276.637.4281 (Lodging)  
**Community Animal Clinic**  
**276.223.1234 (Veterinarians)**  
Cook's Professional Cleaners, LLC  
276.228.6592 (Services)  
**Coperion Corporation**  
**276.228.7717 (Industry)**  
**Count's Drug Co., Inc.**  
**276.228.2178 (Healthcare)**  
County of Bland  
276.688.4622 (Government)

Days Inn  
276.228.5500 (Lodging)  
**Debra's Catering**  
**276.236.5015 (Caterers)**  
Department of Rehabilitative Services  
276.228.2108 (Services)  
Edgemont Center, Inc.  
276.228.7380 (Nursing Home)  
Edith Bolling Wilson Birthplace  
276.223.3484 (Museum)  
**Edward Jones - Ed Clyburn**  
**276.228.2633 (Financial)**  
**Edward Jones Investments -**  
**David Macpherson**  
**276.223.1084 (Financial)**  
Elite Sales & Rentals  
276.228.7888 (Rental Properties)  
EMS, Inc.  
276.228.6464 (Services)  
Envision Environmental Inc.  
276.228.5444 (Services)  
Family Resource Center, Inc.  
276.625.0219 (Non-Profit)  
Farm Credit of the Virginias  
276.228.8668 (Financial)  
Fine Finishing Hardwood Floors  
276.223.1982 (Specialty)  
**First Bank & Trust Co.**  
**276.228.1125 (Financial)**  
**First Century Bank**  
**276.223.1115 (Financial)**  
First Sentinel Bank  
276.228.1020 (Financial)  
**Flooring & Décor Connection**  
**276.227.0009 (Specialty)**  
Forest Pharmacy, Inc.  
276.227.0781 (Healthcare)  
**Fowlkes Machine Co. Inc.**  
**276.228.2513 (Retail)**  
\*Freedom Settlement Services, LLC  
276.228.9009 (Services)  
Friends of SWVA - Heartwood  
276.492.2400 (Non-Profit)  
G & W Manufacturing, Inc.  
276.228.8491 (Industry)  
Gold Duster Dental Lab  
276.228.3915 (Healthcare)  
Goodwill Industries of the Valley  
276.228.8200 (Thrift Store)  
Grayson National Bank  
276.228.6050 (Financial)  
Grayson-Carroll-Wythe Mutual Ins. Co.  
276.228.8697 (Insurance)  
**Grubb Funeral Home**  
**276.228.3101 (Services)**  
Guardian EMS, Inc.  
276.228.9337 (Healthcare)  
**Gwynn Furniture**  
**276.228.2381 (Retail)**  
**H.R. Alliance, LLC**  
**276.223.1718 (Consultants)**  
Hampton Inn of Ft. Chiswell  
276.637.4027 (Lodging)  
**Hampton Inn of Wytheville**  
**276.228.6090 (Lodging)**  
**Highland Funeral Service Bland**  
**276.688.3314 (Services)**  
**Horizon Medical Equipment**  
**276.228.4702 (Healthcare)**  
**Huff Ford-Subaru, Inc.**  
**276.228.3108 (Automotive)**  
**Hurt & Proffitt, Inc.**  
**276.228.0008 (Services)**  
**Interstate Total Retail Solutions, LLC**  
**276.223.1601 (Office Supplier)**  
J. Smith & Company CPA  
276.228.7814 (Accountants)  
Jones, Adams & Delp, CPA  
276.228.8500 (Accountants)  
**Kathryn Hagwood, Attorney at Law, PC**  
**276.228.4071 (Attorneys)**  
King's Country Produce  
276.228.3276 (Grocery)  
Legacy Church  
276.228.7351 (Church)

Lester Properties  
276.663.1568 (Rental Properties)  
Lisa's School of Performing Arts  
276.228.3761 (Performing Arts)  
Longwood Elastomers, Inc.  
276.228.5406 (Industry)  
Mark 4 Honda-Suzuki  
276.228.3118 (Specialty)  
McDonald's - Cullen Enterprises  
276.228.4181 (Restaurant)  
Mountain Empire Federal Credit Union  
276.228.2084 (Financial)  
**Mountain Sky Properties**  
**276.228.8882 (Real Estate)**  
Mountain Valley Hospice & Palliative Care  
336.789.2922 (Healthcare)  
Musser Lumber  
276.686.5113 (Industry)  
**National Bank**  
**276.228.5451 (Financial)**  
**New Century Title & Settlement Agency**  
**276.223.1207 (Services)**  
New Peoples Bank  
276.688.0300 (Financial)  
**New River Trail State Park**  
**276.699.6778 (Attractions)**  
Old Stage Mall LLC  
276.655.9928 (Rental Properties)  
Pacific Alliance USA, Inc.  
276.228.6181 (Industry)  
**Pascor Atlantic**  
**276.688.3325 (Industry)**  
PC Help Etc.  
276.920.4143 (Services)  
Peed & Bortz, LLC  
540.394.3214 (Engineering)  
Peking Chinese Restaurant, Inc.  
276.228.5515 (Restaurant)  
People, Inc. of Southwest Virginia  
276.466.5587 (Non-Profit)  
Pillar Engineering & Surveying, Inc.  
276.233.0500 (Engineering)  
Powell & Powell  
540.818.6908 (Rental Properties)  
Presbyterian Children's Home  
276.228.2861 (Homes/Institutions)  
Quality Inn & Suites  
276.228.4241 (Lodging)  
**Queens Knob Custom Builders**  
**276.228.3548 (Contractors)**  
R & R Enterprises  
276.228.3548 (Services)  
Ramada Inn  
276.228.6000 (Lodging)  
**Recycle West Virginia**  
**304.425.1788 (Services)**  
Red Oak Builders  
276.228.6616 (Contractors)  
**Risk Solutions Ins. & Fin. Serv.**  
**276.223.1148 (Insurance)**  
Rural Retreat Winery  
276.686.8300 (Wine & Spirits)  
Safe & Secure Storage  
276.228.4521 (Rental Properties)  
**Salem Stone Corp. DBA Wythe Stone**  
**276.228.3631 (Industry)**  
**Schaffner MTC**  
**276.228.7943 (Industry)**  
Schewel Furniture Co.  
276.228.3388  
Shentel  
877.743.8538 (Utilities)  
**Short Way Real Estate**  
**276.223.4018 (Real Estate)**  
Smart Beginnings Wythe-Bland  
276.625.6000 (Non-Profit)  
Smith Enterprises  
276.228.5985 (Rental Properties)  
Smyth-Wythe Airport Commission  
276.783.8805 (Services)  
Michael Sobey, Attorney at Law, PC  
276.686.6155 (Attorneys)  
Southwest Podiatry  
276.228.2212 (Healthcare)

Southwest Regional Enterprise Ctr.  
434.489.3441 (Non-Profit)  
**Southwest Speciality Heat Treat**  
**276.228.7739 (Industry)**  
St. John's Episcopal Church  
276.228.2562 (Church)  
State Electric Supply Co.  
276.228.3191 (Retail)  
**State Farm Ins. - Jack King**  
**276.688.4501 (Insurance)**  
**State Farm Ins. - Tommy Hundley**  
**276.228.3149 (Insurance)**  
**StellarOne Bank**  
**276.625.0838 (Financial)**  
Steven M. Burcham , CPA  
540.980.6410 (Accountants)  
Superior Paint Contractors  
276.688.4391 (Contractors)  
T & N Electric Motor Exchange  
800.513.7931 (Services)  
Team Nurse, Inc.  
276.228.8002 (Healthcare)  
The Bank of Rural Retreat  
276.686.3606 (Financial)  
The Paper Clip  
276.228.2539 (Office Supplier)  
\*Thompson Tire  
276.228.5511 (Automotive)  
**Tokyo Japanese Steakhouse**  
**276.223.1008 (Restaurant)**  
Town of Rural Retreat  
276.686.4221 (Government)  
Trinkle Mansion Bed & Breakfast  
276.625.0625 (Lodging)  
**UPS Store**  
**276.228.8777 (Services)**  
Virginia Tourism Corporation  
276.928.1873 (Attractions)  
Wal-Mart  
276.228.2190 (Retail)  
Waste Industries  
276.223.4476 (Services)  
**Wyatt Insurance Agency**  
**276.223.0013 (Insurance)**  
Wythe Co. Gene. & Hist. Assoc.  
276.228.2445 (Clubs & Associations)  
**Wythe Co. Comm. Hospital**  
**276.228.0200 (Healthcare)**  
Wythe Co. Farm Bureau  
276.228.4042 (Insurance)  
**Wythe Co. Real Estate, LLC**  
**276.637.4663 (Real Estate)**  
**Wythe Co. Schools**  
**276.228.5411 (Education)**  
Wythe Eye Associates  
276.223.0033 (Healthcare)  
Wythe Sheet Metal, Inc.  
276.228.4521 (Services)  
Wythe-Bland Community Foundation  
276.228.8001 (Non-Profit)  
**Wytheville Golf Club**  
**276.228.2321 (Recreation)**  
**\*Wytheville KOA**  
**276.228.2601 (Recreation)**  
**Wytheville Moose Lodge #394**  
**276.228.7803 (Clubs & Associations)**  
Wytheville Morning Rotary  
276.228.2405 (Clubs & Associations)  
**Wytheville Office Supply, Inc.**  
**276.228.5537 (Office Supplier)**  
**Wytheville Redevelopment & Housing**  
**276.228.6515 (Non-Profit)**  
**Wytheville Rotary Club**  
**(Clubs & Associations)**  
Wytheville Ruritan Club, LLC  
276.223.0532 (Clubs & Associations)

<u>Individual Members</u>	<u>William &amp; Rita Dixon</u>
Phyllis Ashworth	Dr. Richard Happel
<b>Dr. Walter Barton</b>	<b>Cecil &amp; Seawillow Jackson</b>
Dr. O.J. Campbell	Bob & Betty Munsey
Ruth Anne Chitwood	Don & Imogene Orfield
Sid & Nancy Crockett	Ruth Palmer
Anne B. Crockett-Stark	Dennis & Lisa Simmerman
Emma Crowgey	<b>Faye Sutherland</b>
David Danner	