

Business Connections

Celebrating 75 Years Assisting Businesses and Building Communities!



Your business partner, achieving more together!

Wytheville-Wythe-Bland Chamber of Commerce 2021 Board of Directors



Mike Thomas, Steve Willis, Jeremy Farley, Steve Lester, Cameron Burton, Tim Pennington, Barb Sewell, Matthew Clarke, Grant Barraclough, Brett McCleary (Not pictured Dean Sprinkle, PJ Catron, Scott Jefferies, Paul Lindamood, Sam Sweeney)





Curves Wytheville 725 W. Main St., Wytheville 276.223.1104 / Curves.com

RIBBON CUTTINGS



Blue Mountain Therapy 800 E. Main St., Suite 200, Wytheville 800.218.6031 bluemountaintherapy.com



All teachers in Wythe and Bland Counties received the honor of being named the Chamber of Commerce TEACHER OF THE YEAR for the hard work and dedication for an exceptional school year.



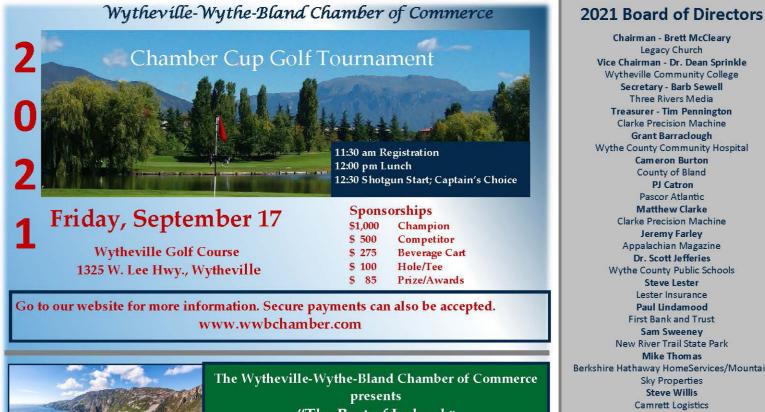
Health2Health 580 N. Main St., Rural Retreat 276.686.7009 / h2health.com



Route 42 Garage 6642 W. Blue Grass Trail, Ceres 276.682.3705



Agenacare Housecalls 540.529.5692 agenacare.com



"The Best of Ireland." October 13, 2021

HIGHLIGHTS

7 Nights at 4 Start Hotels Muckrose House St. Patricks Cathedral Wicklow National Park Old James Whiskey Distillery Book of Kells **Trinity College Blarney** Castle Adare Village **Cliffs of Moher**

SMALL BUSINESS HEALTH INSURANCE PLAN



Registration form and additional

information can be found at

www.wwbchamber.com.

Designed especially for MEMBERS of the Wytheville-Wythe-Bland Chamber of Commerce 150 E. Monroe St. / Wytheville, VA 24382/chamber@wytheville.org/276.223.3365 www.wwbchamber.com

Vice Chairman - Dr. Dean Sprinkle Wythe County Community Hospital Berkshire Hathaway HomeServices/Mountain Staff Jennifer Atwell, IOM Executive Director

Advertise in the Quarterly Newsletter BUSINESS CARD SIZE AD - \$75 per issue **INSERTS** - \$150 per issue

Supply us with 400 copies of your insert and we mail it with the newsletter to all Chamber Members! Reserved on a first come, first serve basis. The Chamber reserves the right to edit or refuse any materials submitted. All sales are final. No refunds on ads or inserts. You must be a Chamber Member to advertise.

UPCOMING EVENTS:

Chamber of Commerce Annual Leadership Development Institute September - October

> **Community Shred Day** October 16, 2021

Chamber of Commerce Annual **Dinner and Awards Banquet** (Award Nominations Now Open) October 20, Wohlfahrt Haus

The Wytheville-Wythe-Bland Chamber of Commerce is committed to promoting a favorable business climate for our members and communities in addition to partnering with other like organizations to make Wythe and Bland Counties a welcoming place to live, work, and play.

www.wwbchamber.com

Thank You

Current Members of the Chamber of Commerce!



Thank you to the Members supporting the Chamber at 110%. Listed in BOLD. For more information on each member, go to our website at wwbchamber.com or refer to the Community Profile and Referral Guide!

103 Towing & Recovery A & A Home Improvement ABC's of Applied Behavior Analysis, Inc. Access Home Health Care & Rehabilitation Adams & Delp, CPA **Agenacare Housecalls** AIS Law AMCOR American Cancer Society American Mine Research/East River Metals American Red Cross **Ameriprise Financial** Anders Realty - United Country Anderson Audiology Hearing Aid Sales Services Appalachian Oral & Maxillofacial Surgery, LTD Appalachian Power Company Armbrister CFO Services/DBA NextGen Atlantic Union Bank Ashworth, Phyllis ATMOS Energy Corp. Atsumi Car Equipment Austinville Limestone Company, Inc. **Badcock Furniture** Baker, Donelson, Bearman, Caldwell & Berkowitz, PC Bank of Rural Retreat **Barnett Funeral Home** Barter Theatre Barton, Dr. & Ms. Walter **Beagle Ridge Herb Farm Berkshire Hathaway Home Services Mountain Sky Properties Big V Properties Big Walker Lookout & Country Store** Black Bear Harley Davidson **Bland County** Bland County Historical Society Bland County Library Bland Ministry Center & Dental Clinic Blue Mountain Therapy - ABA Clinic Blue Ridge Auto Group Blue Ridge Chiropractic Blue Ridge Gatorade **Bluefield College Bolling Wilson Hotel** Bottomley Evergreens & Farms Boxley Materials Co. Brayman Construction Corp. **Brock Hughes Medical Center** Brogden, Bill & Linda Brown Edwards & Company, LLC **Building and Design** Burcham, Steven M., CPA

Camrett Logistics **Carilion Clinic Carrington Place of Wytheville** Carter Bank & Trust **Cary Street Partners** Catron, G.W. & Gail **CGI** Communications **Chrissy's Primitives Citizens Cablevision** CJ's Pizza **Clarke Precision Machine Coalfield Services/Kore Industrial Contractors** Coldwell Banker - Select Real Estate *Coleman's Landscaping, Inc. **Comfort Inn Fort Chiswell Commonwealth Compost & Recycling Services Commonwealth Document Management Community Animal Clinic Complete Truck Service** Cook's Professional Cleaners Coperion Corp. **Creative Glass** Creative K9 Designs, LLC Crockett, Sid & Nancy Crowgey, Emma Curves **D19 Transportation Services Dalton Enterprises** Dash Transportation, Inc. Danner, David **Debra's Catering Depot Designs of Rural Retreat** DiYorio, Dr. John & Linda **Dominion Energy** Draper Valley Golf Course, LLC **Dutch Boy Furniture** E. Lee Trinkle Visitor Center East End Condo Edith Bolling Wilson Birthplace Museum Edward Jones Investments Advisor - Mary Ann Bennett Edward Jones Investments Advisor - Josh Pennington **Edward Jones Investments Advisor - Curtis Miller** Elite Housing Solutions, Inc. Ely Financial Network Eupepsia Wellness Resort Fairfield Inn & Suites Family Healthcare of Wytheville Family Resource Center Farm Credit of the Virginias Farthing, Scot S. - Attorney at Law First Bank and Trust Company **First Community Bank**

First Sentinel Bank Fisher Estate Properties FisherFinds, LLC *Food City **Forest General Surgery** Frye Roofing, Inc. **GFL Environmental, Inc. Glass Doctor** Glitz-N-Glam Boutique Goodwill Industries Gragg Enterprises DBA Fine Finishing Hardwood Floors Granite Christian Academy Grant's Supermarket Grayson-Carroll-Wythe Mutual Insurance **Grubb Funeral Home** H2Health **Highland Funeral Home Hitachi ABB** Home & Commercial Cleaning & Property Maintenance HOPE, Inc. Huff Automotive Chevrolet - Buick - GMC Huff Ford - Subaru, Inc. Hurt and Proffitt, Inc. Interim Healthcare **Interstate Total Retail Solutions** J. J. Haines & Company J. Smith & Company **Jackson Properties** Java Blend Café Jax Music Supply Jennings, Gordon W., O.D. Joint Industrial Development Authority Jones, Virginia *K's Nails, LLC Kissito Healthcare Lacy, Campbell and Munique, P.C. *Laurel Creek Pottery, LLC **Legacy Church** Lester Insurance Lester Properties Lindamood Properties Lisa's School of Performing Arts Longview Village Apartments Longwood Elastomers Loves Travel Stops - Bastian & Grahams Forge Lutheran Family Services - VA Minnick School Luttrell Staffing Group Mark IV Honda - Suzuki Motorcycles *Martins Pharmacy McDonald's - Cullen Management



Current Members of the Chamber of Commerce! Thank you to the Members supporting the Chamber at 110%. Listed in BOLD.



For more information on each member, go to our website at wwbchamber.com or refer to the Community Profile and Referral Guide!

McNeely Pest Control MetroMedia, Inc. Mitsubishi Chemical Advanced Materials Moon Dog Brick Öven Mount Rogers Community Services Mount Rogers IDC Mountain Community Action Program Mountain Empire Airport Mountain Valley Hospice & Palliative Care Musser Lumber National Bank **New Century Title & Settlement Agency** New River Dermatology New River Oaks New River Trail State Park **Old Fort Antique Mall** Old Stage Mall Open Door Café Orfield, Don & Imogene P. R. Sturgill Fine Jewelry Palmer, Ruth Paper Clip **Pascor Atlantic Corporation** Peed & Bortz, LLC Peking Chinese Restaurant People, Inc. Pepsi Bottling Group Pizza Plus of Rural Retreat Powell & Powell, LLC Presbyterian Children's Home Procurement Technical Assistance Center **R & R Enterprises RCS Communications Red Oak Construction ReVIDA Recovery Center** *Rigney, Brentlee **Rural King** *Rural Retreat Auto Parts (Carquest) **Rural Retreat Depot Foundation** Rural Retreat - Town Safe and Secure Storage Schaffner North America *Scissor Shack Senior Home Share Sew What Fabrics and Batiks Etcetera *Shanaki Martial Arts Studios & Youth **Development Center** Sheetz Shelton Management Group, Inc. Shentel Simmerman, Dennis and Lisa Simply Sun

Skyline National Bank

Smith Enterprises Smyth County Community Hospital Sobey, Michael - Attorney at Law Somic America **Southern Pharmacy Services** Southwest Podiatry Southwest Specialty Heat Treat Southwest VA Alliance for Manufacturing Southwest VA Higher Education Center State Electric Supply State Farm Insurance - Tommy Hundley State Farm Insurance - April Lusk State Farm Insurance - Jennifer Walters Subway, Naber Inc. Summit Community Bank Superior Paint Contractors, Inc. Sutherland, Faye The UPS Store **Three Rivers Media** Transportation Operation & Management Trinkle Mansion Bed & Breakfast *True Blue Pharmacy True North Title Truist **Truliant Federal Credit Union** *Twin Enterprises, Inc. U S Cellular United Way of Southwest Virginia VA Employment Commission (VEC) VA Home Health and Hospice **VA Housing** Virginia Steel and Fabrication, Inc. *VizyPay VA Tourism Corp./Rocky Gap Welcome Center Wal-Mart Supercenter Weichert Realtors - Short Way Real Estate Weisiger Consulting Services West Wind Farm Vineyard & Winery Westaff WFXR - Virginia First *Williams Farm (Orchard) Window World of SWVA Wolf Creek Indian Village *Woods Orthodontics Wordsprint Printing Wyatt Insurance Agency Wythe Arts Council Wythe County Wythe County Community Hospital Wythe County Genealogical

Wythe County Historical Society Wythe County Physicians Practices Wythe County Public Schools Wythe County Real Estate Wythe Eye Associates Wythe Family Dentistry *Wythe Grayson Regional Library Wythe Hospice of SWVA Wythe Raceway Wythe Sheet Metal Wythe Stone/Salem Stone Wythe-Bland Foundation Wytheville Community College Wytheville Dental Group Wytheville Farmers Market Wytheville Golf Club Wytheville Meeting & Recreation Center Wytheville Moose Lodge #394 Wytheville Museums Wytheville Office Supply Wytheville Parks & Recreation Wytheville Redevelopment & **Housing Authority** Wytheville Rotary Morning Club Wytheville Rotary Noon Club Wytheville Seventh-Day Adventist Church Wytheville - Town **Xterior Plus**

*New Members

110% Supporters in BOLD.

Check out our website: www.wwbchamber.com

Business Referral Guide Job Postings New Members **Rental Lists** Community Resources **Business Resources** Additional information on all Chamber events and programs.

Calendar of Events Membership Directory Relocation Information Visitor Information Member Benefits See & Do Guide

Chamber of Commerce Gift Certificate

Perfect gift for employees, family and friends. Redeemable at these Chamber member businesses. Available to purchase year round at the Chamber office. Each year, thousands of dollars of Chamber Gift Certificates are purchased and redeemed at local businesses.

& Historical Association



CNBC names Virginia America's Top State for Business for 2021!

ABOUT THE JOINT IDA

The Joint Industrial Development Authority of Wythe County is a political subdivision of the Commonwealth of Virginia that was founded by and is funded primarily by Wythe County, the Town of Wytheville, and the Town of Rural Retreat in Virginia. The Wythe County JIDA works to attract new business and industry to our area through asset-based marketing as well as to help existing business succeed.





John Matthews Deputy Director



Jessica DeHart Administrative Assistant



Wythe County Virginia

At the Center of Progress

RECENT WYTHE COUNTY WINS

Musser Lumber August 2020

Expansion of their Rural Retreat location to add new production and drying capacity for sawdust and wood shavings, which it will source exclusively from Virginia sawmills.

\$2.4 million investment for new machinery and expansion

Creates 12 new jobs

STS Group North America April 2021

Locating in Progress Park to supply body components to Volvo Trucks in Pulaski County and other truck and automotive facilities throughout the Midwest and Southeastern U.S. markets.

\$39 million investment for new facility and equipment

Creates 120 new jobs

UPCOMING EVENTS

Employer Legal Compliance Update: 2020 & Beyond! - CowanPerry

August 25, 2021 | Wytheville Meeting Center

Manufacturing Career Fair

September 16, 2021 | Wytheville Meeting Center

Industry Appreciation Golf Tournament October 14, 2021 | Wytheville Golf Club

Klöckner Pentaplast November 2020

Expansion of their Rural Retreat location to add new capacity for both heat shrink sleeve films and post-consumer recycled PET line. for the food and beverage industry

\$48.55 million investment for new machinery and expansion

Creates 26 new jobs

Traeger Grills April 2021

Locating in Rural Retreat to partner with Musser Lumber and source Virginia-grown hardwood residual products to manufacture a variety of flavored grill pellets.

\$3 million investment for new facility and equipment

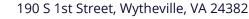
Creates 15 new jobs

Did you know?

This past fiscal year in Virginia's 138 jurisdictions, there have been 94 project announcements.

Wythe County had four of them.



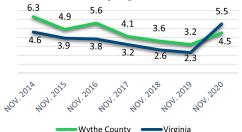




WORKFORCE INDICATORS

Throughout the COVID pandemic, the Joint IDA has worked not only to support area businesses, but to support our workforce partners and job seekers. Working with our partners, we collaborate to identify and implement resources to better serve our business community's workforce needs. During the pandemic, our workforce partners have promoted virtual career fairs, hosted virtual workforce exchanges to better understand a company's specific hiring needs, and help make connections between available industry positions and job seekers with specific skill sets. As we near the end of pandemic assistance benefits and families are preparing for school to resume, our workforce team is excited to continue assisting our businesses in filling open positions and helping our community get back to work.

Annual Unemployment Rates



2020 Monthly Unemployment Rates

Virginia

US

Quarterly Aggregate Payroll



COVID RESPONSE

During the onset of the COVID-19 pandemic, the Joint IDA partnered with Downtown Wytheville and the Wytheville-Wythe-Bland Chamber of Commerce to create the 2020 Sustainability Loan Fund by jointly funding \$60,000 to support small business needs in a time of economic uncertainty. Businesses were encouraged to submit an application to borrow up to \$2,000 for 24 months at zero percent interest. Twelve businesses were supported through this program.

Continuing that partnership, the group brought in Visit Wytheville to explore more support opportunities. From there, the Open for Business - Recovery Assistance Grant was made available by Wythe County, the Town of Wytheville, and the Town of Rural Retreat through Coronavirus Aid, Relief, and Economic Security (CARES) Act funding and Community Development Block Grant (CDBG) funding awarded from the Virginia Department of Housing and Community Development (DHCD). Through the development process, the working partners were able to design a universal application for businesses to access three pools of funding; tiered awards (up to \$10,000) funded by Wythe County based on 2019 revenue, tiered awards (up to \$15,000) funded by the town of Rural Retreat for businesses operating in Rural Retreat town limits, and rent and mortgage reimbursement (up to \$10,000) funded by DHCD's CDBG program.

CARES Non-profit Assistance Grants were also made available by Wythe County and the Town of Rural Retreat through CARES Act funding to support non-profit organizations providing services in those communities. Between the two funds, the Joint IDA was able to make awards of \$5,000 - \$15,000 to twenty-five organizations based on the number of applicants, demonstrated community impact, and services provided with priority given to food assistance programs, housing assistance programs, and emergency assistance.

Open for Business Grants are still availabe to reimburse business rent & mortgage expenses up to *\$10,000*! If you haven't applied yet, visit madewythepride.org to learn more, or contact adminspc@downtownwytheville.org.





\$250,000 Wythe County Non-profit Assistance Grant

\$45,000 Rural Retreat Non-profit Assistance Grant







190 S 1st Street, Wytheville, VA 24382



Wythevile there's only one!





Wytheville Visitors Center 975 Tazewell St • Wytheville, VA • 24382

877-347-8307 VisitWytheville.com

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cvb@wytheville.org

2021 Attraction Anniversaries

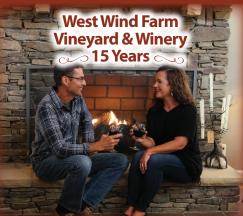
Big Walker Lookout & BW Country Store 75 Years ~~~

Wytheville Convention and Visitors Bureau

At an elevation of 3,045 feet, this mountain top has a 100' tower where "only the birds see more". This is the oldest & highest privately owned attraction in Virginia. Beagle Ridge Herb Farm



This beautiful lavender farm offers a variety of plants, activities, handcrafted herbal products and Southwest Virginia's only walk through butterfly house, Flying Flowers.



See how the "fruit of the vine" is transformed into award-winning, family-crafted wine & shop the Tasting Room's variety of unique wine accessories & exclusive array of gifts.

VISITORS GUIDE

Recovery Update

Travel is rebounding strongly with visitor counts rising and revenues showing serious improvement over 2020. The summer and fall travel seasons are forecasted to build back to the numbers our community saw in 2019. Through incredible local and regional community support, our area was fortunate to not lose any attractions during this time. The pandemic has reinforced the value of tourism in our community and how important it is to do everything in our power to keep these revenues strong for our businesses, their employees, and our local tax revenues. Don't miss your chance to be included in the NEW Wytheville Visitor Guide... Reserve your space today!

<u>COMING SOON</u>

2021 Fall Events



The Wythe County Vintage Baseball Clubs will be hosting spectators "1864 style" in Withers Park on the following dates:

- Aug 19th, 6 pm
- Sept 16th, 6 pm
- Oct 17th, 4 pm



A day-long event featuring a professionally timed 5K, along with several family-friendly activities. Fun for runners and spectators alike! 2021 date to be determined. Costumes encouraged, but not required. Every weekend in October this Fall Festival comes alive with hayrides, pumpkin picking, a corn maze, apple shooters & pumpkin launchers, pony rides, face painting, bounce houses & much more!

Williams Orchard

Fall Festival

Helheim Haunted Attraction

Southwest Virginia's newest haunt and fan-voted as a MUST see, experience Helheim's apocalyptic world if you dare! Children 14 or younger must be accompanied by an adult.

Richdale Farm Fall on the Farm

Every Saturday & Sunday from September 25th -October 31st enjoy a day on the farm featuring a corn maze, hayrides, an apple cannon, slides, games & more, (ask about the flashlight mazes)!



Museum Happenings

Wythevile

877-347-8307 · VisitWytheville.com

there's only one!

Saturday, September 25th, 2021, 10:00 am - 4:00 pm Parking adjacent to festival site at the Wytheville Visitor Center, 975 Tazewell Street Admission is \$7.00/Adult, \$3.00/Child

- Tractor display & demonstrations by Mt. Empire Antique Tractor & Small Engine Club
 Cuided to use of the Homestead site
- Guided tours of the Homestead site
- Historic trades demonstrations, cooking demonstrations, children's activities & more!
- Lunch available for purchase by Mt. Pleasant United Methodist Women
- New exhibits to open at the Thomas J. Boyd Museum, located at 295 Tazewell Street, will include the areas history of mining, African American business men & women, as well as communications.
- The Haller-Gibboney Rock House Museum, located at 205 Tazewell Street, will feature the new Haller Family Discovery Lab with hands-on activities for all ages & a new exhibit on the Haller-Gibboney women, through the generations, in medicine, business & the arts.
- Thanks to a generous donation by the Rural Retreat Depot Foundation to the Town of Wytheville Department of Museums, a traveling exhibit, "Journey Stories", is open to the public at the Heritage Preservation Center, located at 115 West Spiller Street. The exhibit, retired from the Smithsonian institutions' Traveling Exhibition Program - Museum on Main Street, depicts a complex history of travel, immigration & transportation in America. Open during regular museum tour hours this exhibit operates on a donation only basis.



New Exhibits to Open in October